Go Further

2016 F-150

XLT

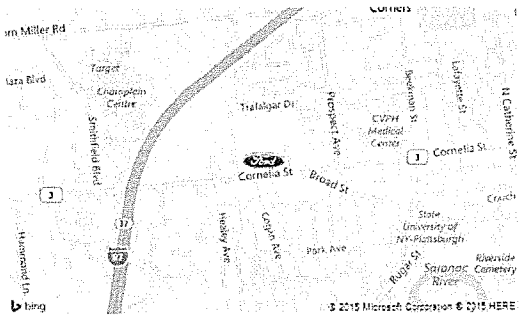
Payment

Base MSRP[S1]	$35,040
Total of Options[S4]	$1,295
Destination Charges[S17]	$1,195
Total MSRP[S16]	$37,530
Available Incentives[S3]	-$0
Net Price[S5]	$37,530

$559 Monthly Payment[S6] Based on $3,753 down payment, 72 month term and 5.9% APR

Dealer Information

Plattsburgh Ford, Inc.
320 Cornelia Street
Plattsburgh, NY 12901



Model

2016 Ford F-150 XLT Regular Cab, 6-1/2' Box, 3.5L V6 FFV Engine, 6-Speed Automatic Electronic Transmission w/Tow/Haul Mode, 4X4, 3.55 Non-Limited Slip Axle Ratio	$35,040

Paint[S4]

Blue Jeans	$0
Less Secondary Color	$0

Equipment Groups[S4]

301A	$2,100
Equipment Group 301A Discount	($1,000)
Class IV Trailer Hitch	$0
Power Equipment Group	$0

Exterior[S4]

BoxLink™	$0
Remote Start System	$195
Fog Lamps	$0
Dual Power Glass/Manual-Folding Mirrors	$0
17" Silver Painted Aluminum Wheels	$0
265/70R 17 OWL All-Terrain Tires	$0

Interior[S4]

Medium Earth Gray	$0
Single-CD w/SiriusXM Satellite Radio	$0
SiriusXM Satellite Radio	$0
SYNC®	$0
Cloth 40/20/40 Front Seat w/Manual Driver Lumbar	$0

Standard Features

Interior Features

- Seats - Front - 40/20/40, Cloth
- Seats - Rear - 60/40 flip-up split bench (SuperCab)
- Seats - Rear - 60/40 flip up split bench with elongated cusion (SuperCrew®)
- Seats - Front, manual driver and passenger lumbar
- Manual air conditioning, Single Zone
- AM/FM with single-CD
- SYNC® with AppLink™
- SYNC®
- Gauges and Meters – Fuel, Oil Pressure, Transmission Temperature and Engine Coolant Temperature; Speedometer, Odometer and Tachometer
- Outside temperature display
- Dome light
- Fade-to-off interior lighting
- Delayed accessory power
- Power door locks with flip key and integrated key transmitter keyless entry including auto-lock
- Horn, dual-note
- Powerpoint, 12v - Front
- Powerpoint, 12v - Rear (SuperCab and SuperCrew®)
- Steering wheel - Black urethane
- Steering wheel, manual tilt/telescoping
- Cruise control
- Intermittent windshield wipers
- Rearview mirror, Day/Night
- Cupholder - Deployable under 20% seat
- Visors with driver- and passenger-side covered mirrors
- Grab handles (A-Pillar) - Front, Driver- and passenger-side

Exterior Features

- Bumper, Front - Chrome
- Bumper, Rear - Chrome
- Fascia, Front - Body-Color
- Grille, Chrome Three-Bar Style with Chrome Nostrils
- Grille Surround - Chrome
- Grille Insert - Black Mesh
- Handles, door and tailgate - Black bezel with black strap
- Tailgate, power lock
- Hooks, cargo box tie-down (4)
- Side Mirrors, Dual Glass - Power Adjust
- Side Mirrors, Skull Caps - Black
- Side Mirrors - Manual Folding
- Stone Cuffs
- Daytime Running Lamps
- Halogen Headlamps
- Autolamp - automatic on/off headlamps with rainlamp wiper activated headlamps
- Fog lamps
- Cargo lamp, integrated with center high-mounted stop lamp (CHMSL)
- Hooks - Front Tow, two (4x4 only)
- Easy Fuel® capless fuel filler
- Spare Tire Carrier - Rear underframe
- Fuel Tank - 23-gallon
- BoxLink™
- 170 Degree Rear Door (SuperCab only)
- Windows - First-row - Power, one-touch up/down driver and passenger
- Windows - Second-row - Power (SuperCab and SuperCrew®)
- Window - Rear - Fixed glass with privacy tint

Power and Handling

- Grab handles (B-Pillar) - Rear, Driver- and passenger-side (SuperCrew® only)
- Color-coordinated carpet with carpeted floor mats
- MyKey®
- Auxiliary audio input jack
- 2.3" Productivity Screen
- Jack
- Electronic 6-Speed Transmission with Tow/Haul Mode
- Electronic-Shift-On-the-Fly (ESOF) with Neutral Towing Capability (4x4 only)
- Steering - Power rack-and-pinion steering
- AdvanceTrac® with Roll Stability Control™ (RSC®)
- Axle, Front - Independent Front Suspension
- Trailer Sway Control
- Fully boxed frame
- Springs - Front, Coil
- Springs - Rear, leaf, two-stage variable rate
- 4x2
- 3.5L Ti-VCT V6
- 17-inch silver-painted aluminum wheels
- 245/70 R17 BSW all-season tires (4x2 only)
- 265/70 R17 OWL all-terrain tires (4x4 only)
- Tire Pressure Monitoring System (TPMS)

Safety

- Airbags - Front, Driver and passenger
- Airbags - Front, Driver and passenger seat-mounted side
- Airbags - Safety Canopy® side curtains
- Safety belts - Active Restraint System (ARS), three-point manual lap/shoulder belts with height adjusters, pretensioners and energy management retractors on outside front positions
- Four-Wheel Anti-Lock Brakes
- Curve Control
- Remote Keyless Entry System
- SecuriLock® passive anti-theft system
- SecuriCode™ keyless entry keypad, driver's side
- Spare tire and wheel lock
- SOS Post-Crash Alert System™
- Perimeter anti-theft alarm

Your Configuration: 2016 Ford F-150 XLT Regular Cab, 6-1/2' Box, 3.5L V6 FFV Engine, 6-Speed Automatic Electronic Transmission w/Tow/Haul Mode, 4X4, 3.55 Non-Limited Slip Axle Ratio
Pricing shown for ZIP code 12901 as of October 21, 2015 [S2]

Disclosures through S17 apply to Search Dealer Inventory, Request A Quote, Get An Internet Price, Get A Quote, Let Us Find It For You, Build & Price and Incentives & Offers.
S1 Manufacturer's Suggested Retail Price (also referred to as "MSRP", "Base MSRP", "Base Price" or the "Starting At" price), excludes destination/delivery charge, taxes, title, license, and registration and/or electronic filing fees, dealer fees, and total of options. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.
S2 Images shown are for information purposes only, and may not necessarily represent the configurable options selected or available on the vehicle. We cannot be responsible for typographical or other errors, including data transmission, display, or software errors, that may appear on the site.
S3 Offers shown may not be available to all customers. Incentives lists are examples of offers available at the time of posting and are subject to change and expiration. Not all incentives can be redeemed together. To take advantage of rebates, incentives and/or financing offers you must take new retail delivery from dealer stock by the expiration date noted. Not all buyers will qualify for Ford Credit financing or other offers. Restrictions apply. See your local dealer for complete details.
S4 The Option Package price and monthly payment displayed is for illustration purposes, only. Prices and monthly payments may vary based on features included in package, financing terms and availability. Some Options are not available separately. Not all Options or Option Packages are available on all vehicles. See your local dealer for details.
S5 Net Price is the Total Manufacturer's Suggested Retail Price ("Total MSRP") minus any available offers and/or incentives. Excludes taxes, title, and registration fees. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.
S6 The payment estimator will calculate a monthly payment based on the MSRP of the vehicle you have configured, including the dealer-installed accessories. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown. Actual monthly payment is based on a variety of factors, including differing financing or leasing terms, accessory prices and installation costs. Financing payment calculations are estimates only, and are based on amount of down payment, APR, and term of lease. Lease payment calculations are estimates only, and are based on an annual mileage calculation determined by your dealer. A charge is assessed for any mileage driven that exceeds this limit. Not all buyers will qualify for financing or a lease. Contact your local Ford, Lincoln or Mercury Dealer for details.
S7 While dealer inventory is generally updated on a daily basis, there are no guarantees that the inventory shown will be available at the dealership. Mid-model-year manufacturing changes, as well as dealer-added accessories on the actual vehicle may differ from the options and features listed. Vehicles that are identified as 'Exact Matches' may have a different price or different features not represented on the site. We make every effort to provide you with the most accurate, up-to-date information, however, only your local Ford dealer can provide you with information regarding actual vehicle availability.
S8 Dealer Accessories are defined as items that do not appear on the factory window sticker that are installed by a Ford or Lincoln Dealers. Actual Prices for all accessories may vary and depend upon your dealer. Prices DO NOT include installation or painting, which may be required for particular items. Please check with your authorized dealer for complete pricing accuracy for all accessories and parts.
Genuine Ford Accessories will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first) or the remainder of your Bumper-to-Bumper 3-year/36,000-mile New Vehicles Warranty. Contact your local Ford, Lincoln or Mercury dealer for details and a copy of the limited warranty.
Ford Licensed Accessories (FLA) are warranted by the accessories manufacturer's warranty. Contact your Ford, Lincoln or Mercury Dealer for details regarding the manufacturer's limited warranty and/or a copy of the FLA product limited warranty offered by the accessory manufacturer.
Most Ford Racing Performance Parts are sold with no warranty. Ford Racing Performance Parts are sold "As Is", "With All Faults", "As They Stand" and without any express warranty whatsoever, unless otherwise expressly designated herein. To determine which parts come with a warranty from the original manufacturer, or from Ford Racing, please contact the Ford Racing Techline at (800) FORD788.
S9 The "Trade-In Value" of your vehicle is an estimate, only, and many factors that cannot be assessed without a physical inspection of the vehicle may affect actual value. For purposes of this website, we use the services of a third-party vendor to provide Trade-In Value calculations. While we believe this information is reliable, we are not responsible for and do not guarantee the accuracy or reliability of the information. Please see your local Ford dealer for information regarding actual trade-in availability and value.
S10 AXZ Plan pricing, including AXZ Plan option pricing, is exclusively for eligible Ford Motor Company employees, friends and family-members of eligible employees, and Ford Motor Company eligible partners. Restrictions apply. See your Ford or Lincoln dealer for complete details and qualifications. Ford Motor Company reserves the right to modify the terms of AXZ Plan pricing or availability at any time. Some dealers may also chose not to participate in plan pricing Contact your local dealer to determine final pricing.
S11 EPA estimated city/highway mpg based on base engine/transmission configuration. Actual mileage will vary.
S12 Towing - Properly equipped.
S13 For Dealer Ordered vehicles, the vehicle has already been ordered by the dealer and is in the process of being manufactured by the factory. If you are interested in the vehicle marked "Dealer Ordered", contact the dealership for a delivery estimate.
S14 The "estimated selling price" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability and actual price.
The "estimated capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be

accepted by you. See your local dealer for vehicle availability, actual price, and financing options.
S15 The "amount financed" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options.
The "adjusted capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options.
S16 Total MSRP is Base MSRP plus options, destination and delivery charges. Excludes taxes, title, and registration fees.
S17 Destination Charges are associated with getting the vehicle from the manufacturer to the dealership. Prices listed are MSRP and are based on information updated on this website from time to time.
For Manufacturer Specific Disclosures See Below
1 Starting MSRP, A, Z and X Plan price is for qualified, eligible A, Z, or X Plan customers and excludes document fee, destination/delivery charge, taxes, title and registration. Optional equipment not included. Starting A, Z and X Plan price is for qualified, eligible customers and excludes document fee, destination/delivery charge, taxes, title and registration. Not all vehicles qualify for A, Z or X Plan. All Mustang Shelby GT350 and Shelby GT350R prices exclude gas guzzler tax.
2 EPA-estimated city/hwy mpg. See fueleconomy.gov for fuel economy of other engine/transmission combinations. Actual mileage will vary.MPGe is the EPA equivalent measure of gasoline fuel efficiency for electric mode operation.